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#### **RCBC 9M 2021 Review**

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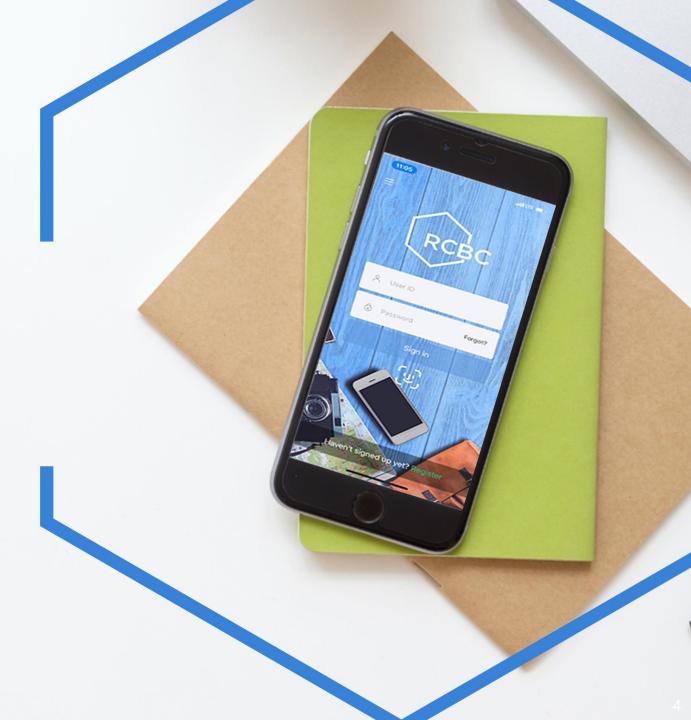


#### **Appendix**

Other financial information



# **Economic Overview**



## Philippines seen to recover in 2021-22

3Q 2021 GDP resulted to +7.1% growth, better than market expectations

Philippine economy to go back to pre-COVID levels by 2022 (presidential election year); however, further lockdowns could delay this to 2023

But other industries may take more time to recover (e.g., tourism, property, and vehicle production)

#### Major pillars of economic recovery:

- Measures to further re-open the economy
- Increased arrivals and rollouts of COVID-19 vaccines to better manage new COVID cases, towards population protection and eventually herd immunity in the coming months as important milestones for economic recovery
- Increased infrastructure and government spending in preparation for the 2022 elections, stimulus measure
- CREATE Law that lowered corporate income tax rate by at least 5
  percentage points (from 30%) retroactive Jul. 1, 2020; especially
  for corporations with taxable income.
- Accommodative monetary policy stance to help support economic recovery prospects amid limited government funds for additional stimulus measures.

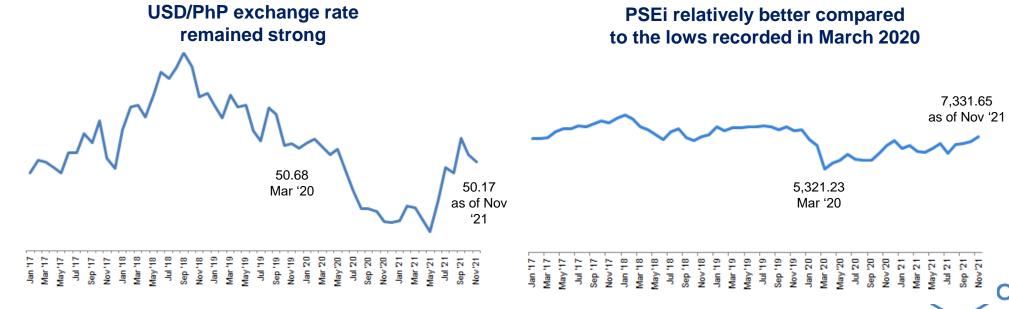




## Data shows improvement from severe GDP numbers in 2020

#### Philippine GDP growth continued to pick-up from worst levels





## The Bank expects recovery in 2022

<b>Economic Indicators</b>	2022 Forecast	2021 Forecast	2020 Actual
GDP Growth	6.5%-7.0%	4.0%-5.0%	(9.5%)
USD/PhP (Year-End)	50.00-51.00	49.50-50.50	48.02
USD/PhP (Average)	50.00-51.25	49.25-49.50	49.62
Inflation (Average)	3.3%-3.8%	4.3%-4.5%	2.6%
<b>BSP Policy Rate</b>	2.25%-2.50%	2.00%	2.00%
PSEi	8,100-8,600	7,500-8,000	7,139.71



RCBC's 9M 2021 Review



## **Business momentum continued to accelerate with strong** double-digit growth in loans and deposits

Key Financial Metrics (As of YTD Sep 2021)

26.0<sub>B</sub> Revenues<sup>1</sup> +13%

**5.3**B **Net Income** +33%

**507**B Loans<sup>2</sup> +14%

**627**B **Deposits** +26%

110<sub>B</sub> Capital +10%

15.1% CAR

#### **Profitability**

Core income expanded driven by higher business volume and better funding costs

Net interest margin steadied at 4.1%, and ROE at 6.8%

Fee income boosted profitability propelled by higher investment and retail transactions

#### Growth

6<sup>th</sup> largest private universal bank in terms of assets, loans, deposits and trust assets (from 7<sup>th</sup> in 2019)

2.9x increase in Investment Securities and 13% expansion in customer loans underpinned by the 30% jump in low-cost CASA deposits, accelerated faster than industry

#### Resilience

Capital ratios remain well above regulatory requirement

Raised PhP 4.43B in July from the strategic investment of Sumitomo Mitsui **Banking Corporation** 

11% of the Bank's loan portfolio is eligible under Green and Sustainable financing

#### Main Business Lines

Corporate Banking

SME Banking

Retail Banking

Trust and Investments

Consumer Loans (Auto, Housing, Salary)

**Credit Cards** 

Bancassurance

Foreign Exchange

Microfinance

**Investment Banking** 

Leasing

Securities Brokerage



**Branches** 



2,809 ATMs3 **5,952** 

**Employees** 

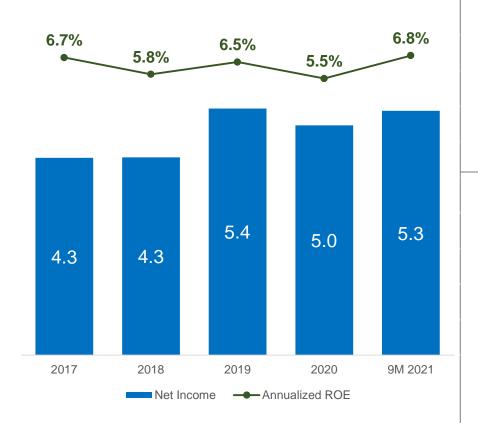
## RCBC's profit soared 33% in 9M 2021

			% Change
26,007	23,069	2,938	12.7%
21,164	19,678	1,486	7.5%
5,555	9,676	(4,122)	(42.6%)
16,835	16,372	463	2.8%
3,932	7,222	(3,290)	(45.6%)
5,337	4,002	1,334	33.3%
72,967	731,003	141,964	19.4%
06,709	445,226	61,482	13.8%
26,885	496,831	130,054	26.2%
09,590	99,493	10,097	10.1%
	16,835 3,932	21,164       19,678         5,555       9,676         16,835       16,372         3,932       7,222         5,337       4,002         72,967       731,003         26,709       445,226         26,885       496,831	21,164       19,678       1,486         5,555       9,676       (4,122)         16,835       16,372       463         3,932       7,222       (3,290)         5,337       4,002       1,334         72,967       731,003       141,964         06,709       445,226       61,482         26,885       496,831       130,054

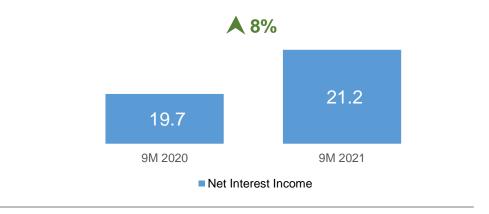


## Business momentum accelerated driven by core income

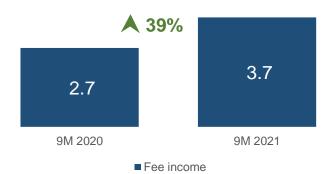
Healthy return on equity sustained as core income expanded, tempered by lower trading and FX gains



Higher volume of loan and treasury assets, coupled with lower funding costs, propelled net interest income higher



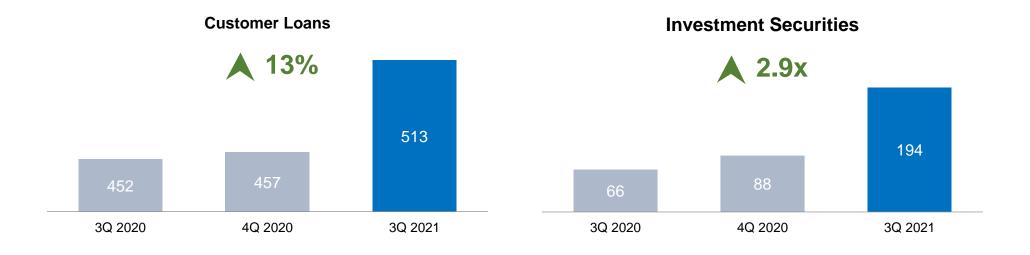
Fee income increased reflecting stable recovery in investments and retail transactions

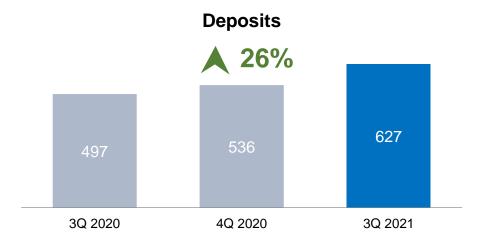


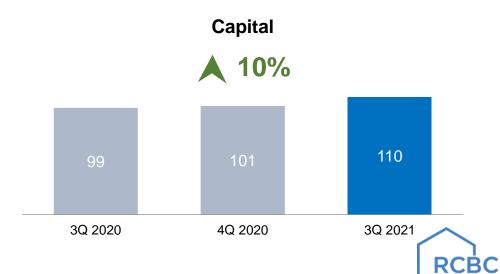


\*Amounts in PhP Billions, except % and ratios

## Stronger balance sheet with growth in risk assets and diversified funding portfolio

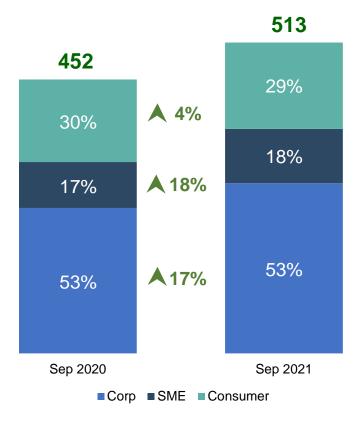




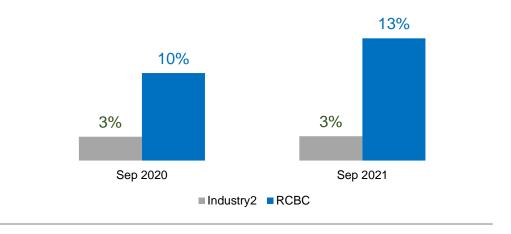


## 13% customer loan expansion better than industry

Corporate and SME segments grew as the Bank supported working capital requirements and project finance transactions



#### Loan growth continued to outperform industry and peers



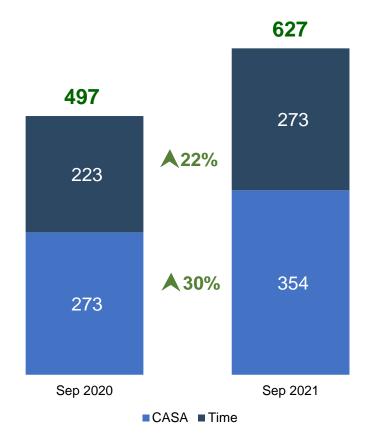
SME segment saw an increase<sup>3</sup> in new loan approvals from both existing and new clients



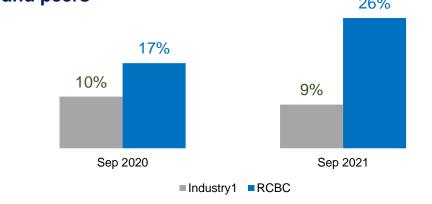


## 26% deposit jump outpaced industry average

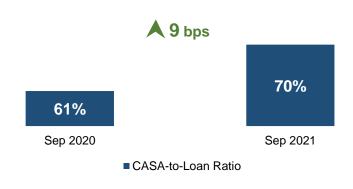
Higher CASA and Time deposits supported RCBC's asset build-up strategy







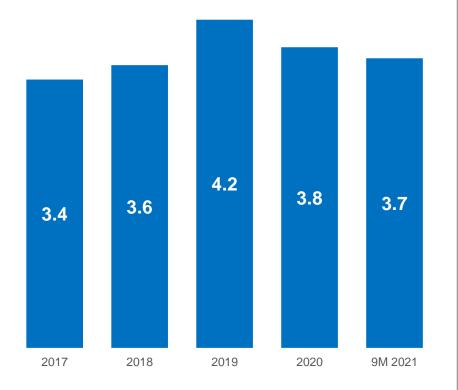
## CASA deposits hit record high as the Bank enhanced digital delivery channels while rationalizing branch network



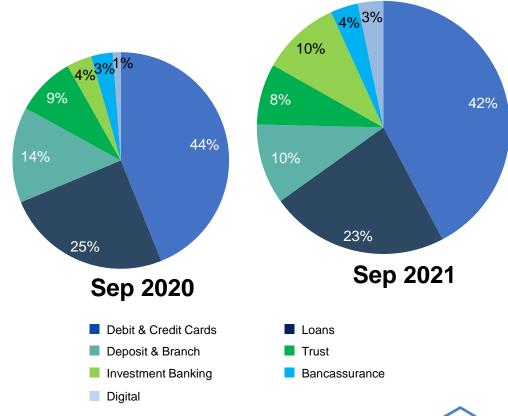


### Diverse and stable fee-based revenue

Fee income boosted by investment banking fees and retail transactions related to payments and loans



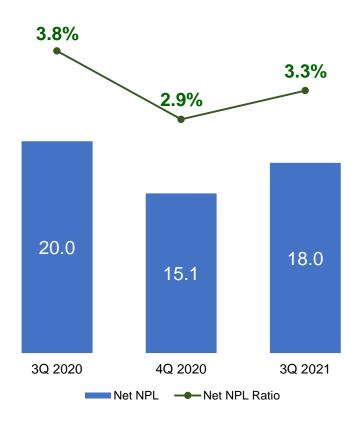
Sources of fees remain diversified, with increasing share from digital transactions



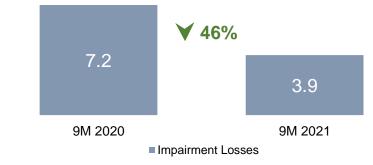


## **Uptick in NPLs within expectations**

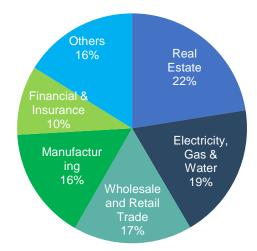
NPL ratio remained elevated driven by the increase in consumer NPLs



Recognized additional provision for impairment losses in 9M 2021 even with the significant build-up of reserves in 2020



#### Corporate and SME loan exposure by industry





## **Consolidated key financial indicators**

	Sep 2021	Sep 2020	Change
PROFITABILITY			
Return on Equity	6.8%	6.2%	0.6%
Return on Assets	0.9%	0.7%	0.1%
Net Interest Margin	4.1%	4.4%	(0.3%)
COST EFFICIENCY			
Cost-to-Income Ratio	63.0%	55.8%	7.2%
ASSET QUALITY			
Net NPL Ratio	3.3%	3.8%	(0.5%)
NPL Coverage Ratio	64.1%	65.8%	(1.6%)
Credit Cost	1.1%	2.2%	(1.2%)
CAPITAL			
Capital Adequacy Ratio	15.1%	15.8%	(0.7%)
CET1	12.1%	12.4%	(0.4%)



## **Championed Sustainable Finance**

RCBC is the first Philippine universal bank to issue green and sustainable financing instruments under global standards.

**USD 1.1B** 

Raised under the Bank's Sustainable Finance Framework from 2019 to 2021

RCBC Green Bond<sup>1</sup> Php15B (USD 290M)

RCBC Sustainability Bond USD 300M

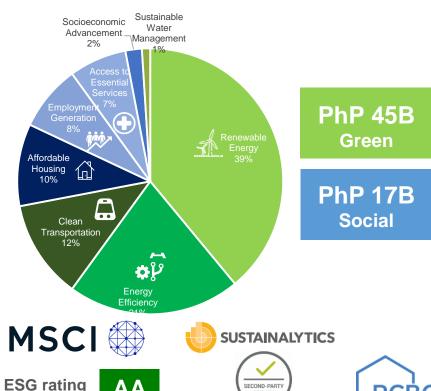
RCBC Sustainability Bond<sup>1</sup> PhP 8B (USD 160M)

RCBC Sustainability Bond<sup>2</sup> PhP 18B (USD 368M) About 11% (PhP 62B) of the Bank's loan portfolio is eligible under Sustainable financing.

This remains higher than the 8% coal exposure.

#### **RCBC Sustainable Loan Portfolio**

Sep 2021



RCBC

## Wide distribution network across the Philippines



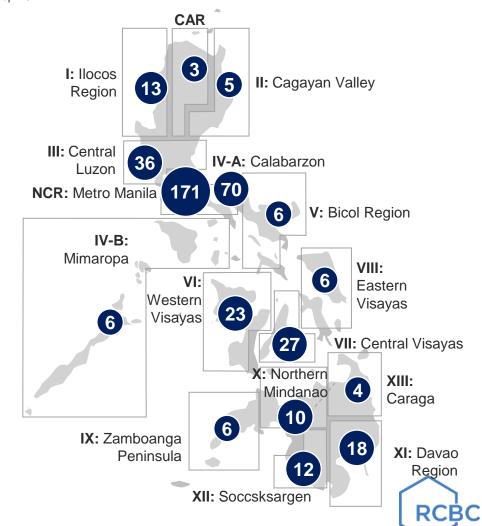
Branches a	and Extens	sion Office	s <sup>1</sup> 434
Di di lollo	ALIM EXICIT		3 707

ATM <sup>2</sup>	2,809
A I IVI~	2,009

ATM-to-Branch Ratio	6.5
/ trim to Branon Hatio	0.0

#### **RCBC's Branch Distribution by Region**

Sep 2021



## RCBC Online Retail made even more powerful



124%

Increase in mobile banking transaction value



101%

Growth in InstaPay transaction value



218%

Growth in PESONet transaction value

RCBC continued to introduce industry-leading digital solutions with the addition of features such as online UITF portfolio management.







**QR** Payments



Wide selection of Billers



Check deposit



Remittances



Forex trading



Cardless withdrawal





UITF Investments Credit card installment



Time Deposit



Request Payment



\*Growth versus same period last year

## Promoted inclusive digital finance



48%

Average monthly growth in Diskartech's transaction value



4.6M

Diskartech downloads



94%

Provinces covered (76/81) by ATM Go Through Diskartech and ATM Go, the Bank offers vital financial and banking services needed by unbanked and underserved communities.





Financial Inclusion Super App

First finance app in Taglish and Visayan languages





First "kapitbahay" (neighborhood) mobile ATM

Used extensively for gov't aid distribution



## RCBC is the BEST DIGITAL BANK

#### IN THE PH FOR TWO YEARS IN A ROW



2020 Asiamoney Best Bank Awards



2021 International Business Magazine



2021 Business Tabloid, A London-based publication



2021 Alpha Southeast Asia
Best Financial Institution Awards



2020 Alpha Southeast Asia Best Financial Institution Awards



2020 Asiamoney Best Bank Awards



## ALSO RECOGNIZED FOR ITS STRONG FRANCHISE

in Retail Banking, Corporate Banking, SME Banking, and more





















# **General Information**



## **Investment Information**

#### **Equity Profile**

Particulars	3Q 2021
Ticker	RCB
Issued shares	2,037.48M
Stock Price	18.50
Market Cap	PhP 37.69B (USD 0.74B)
BV per share	PhP 46.68
Price-to-Book	0.40

#### **Dividend History**<sup>1</sup>

Year	Dividends per share	Pay-out ratio
2021	0.49	18.51%
2020	0.56	20.00%
2019	0.45	17.02%
2018	0.62	20.02%
2017	0.55	16.53%
2016	0.72	20.00%

#### **Credit Rating**

### Moody's

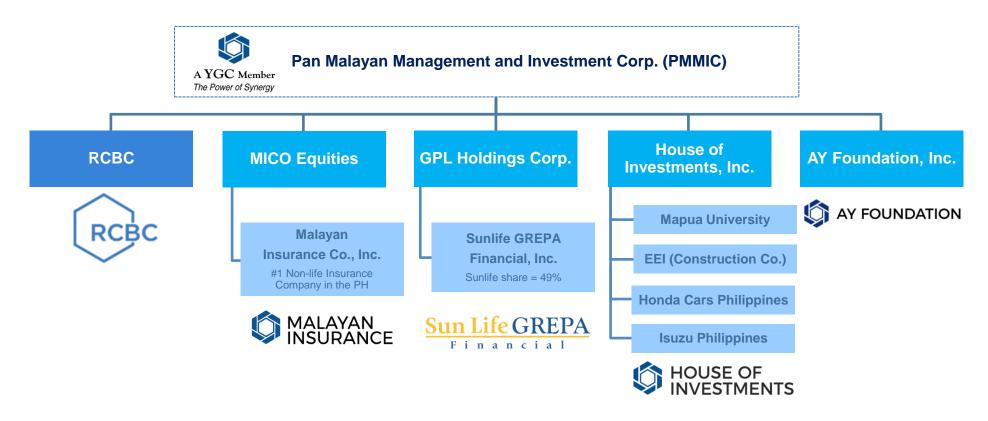
Long Term Deposit	Baa2
Senior Unsecured	Baa2
Bank Financial Strength	baa3
Outlook	Negative



## **Yuchengco Group of Companies**



**RCBC** is a member of the Yuchengco Group of Companies (YGC), one of the premier business conglomerates in the Philippines. The Group is engaged in a wide range of financial and non-financial services. The synergies among these companies allow customers to access a wide range of financial products and services.





## **Ownership Structure**

國泰人壽 Cathay Life Insurance

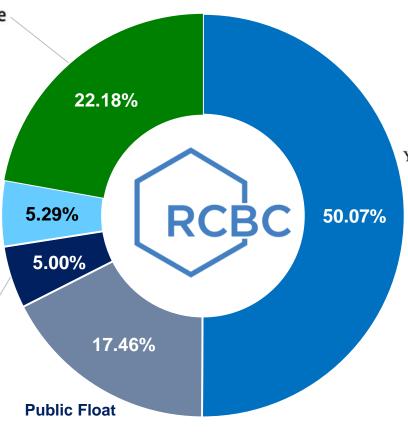
Cathay Life Insurance, founded in 1962, is Taiwan's largest insurance company. It is owned by Cathay Financial Holding, one of the largest financial holding companies in Taiwan.



IFC is the largest global development institution focused on the private sector in developing countries.



Sumitomo Mitsui Banking Corporation is a leading financial institution in Japan and a globally-renowned provider of financial services, with presence in more than 40 countries.



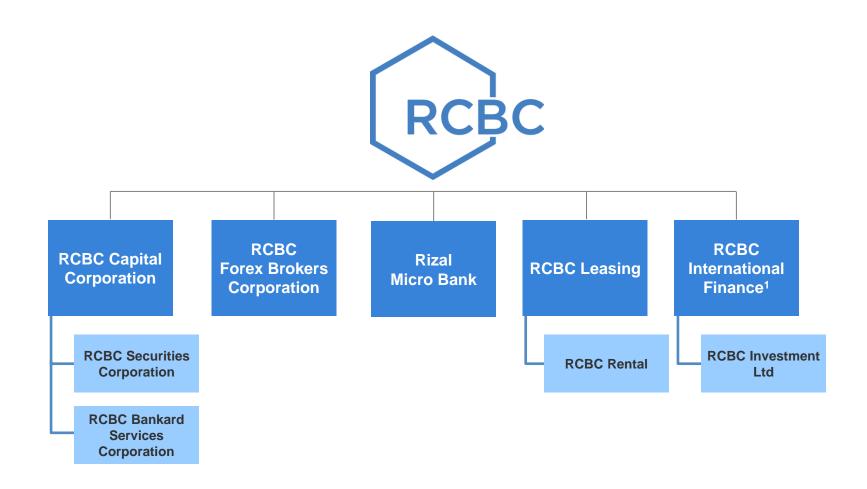


Pan Malayan Management and Investment Corp. (PMMIC) & Affiliates of the Yuchengco Group of Companies (YGC)



[1] Foreign ownership at 35%

## **Comprehensive and Diversified Business Platform**





## **Appendix**



## 3Q 2021 net income up 15% from previous quarter

	3Q 2021	2Q 2021	Change	% Change
INCOME STATEMENT				
Gross Income <sup>1</sup>	9,092	8,613	480	5.6%
Net Interest Income	7,580	7,118	462	6.5%
Non-Interest Income	2,021	1,685	336	19.9%
Operating Expenses	5,671	5,473	198	3.6%
Impairment Losses	1,600	1,396	204	14.6%
Net Income	2,010	1,747	263	15.1%
BALANCE SHEET				
Assets	872,967	845,818	27,149	3.2%
Loans <sup>2</sup>	506,709	483,942	22,766	4.7%
Deposits	626,885	598,145	28,740	4.8%
Capital	109,590	104,067	5,523	5.3%



## 3Q 2021 net income up 125% vs same quarter last year

	3Q 2021	3Q 2020	Change	% Change
INCOME STATEMENT				
Gross Income <sup>1</sup>	9,092	8,078	1,015	12.6%
Net Interest Income	7,580	6,865	715	10.4%
Non-Interest Income	2,021	1,631	390	23.9%
Operating Expenses	5,671	5,361	310	5.8%
Impairment Losses	1,600	2,019	(419)	(20.7%)
Net Income	2,010	892	1,118	125.3%
BALANCE SHEET				
Assets	872,967	731,003	141,964	19.4%
Loans <sup>2</sup>	506,709	445,226	61,482	13.8%
Deposits	626,885	496,831	130,054	26.2%
Capital	109,590	99,493	10,097	10.1%



## **Consolidated Income Statement**

	9M 2021	9M 2020	Change	% Change
Interest Income	27,379	28,296	(917)	(3.2%)
Interest Expense	6,215	8,618	(2,403)	(27.9%)
Net Interest Income	21,164	19,678	1,486	7.5%
Other Income	5,555	9,676	(4,122)	(42.6%)
Trading Gains and Forex	711	6,285	(5,574)	(88.7%)
Trust Fees	288	234	53	22.7%
Service Fees & Commissions	3,399	2,420	979	40.5%
Miscellaneous	1,157	737	420	57.0%
Operating Expenses	16,835	16,372	463	2.8%
Impairment Losses	3,932	7,222	(3,290)	(45.6%)
Provision for Income Tax	614	1,759	(1,145)	(65.1%)
Net Income	5,337	4,002	1,334	33.3%



## **Consolidated Balance Sheet**

	Sep 2021	Sep 2020	Change	% Change
Cash/Due from BSP & Other Banks	107,949	118,150	(10,201)	(8.6%)
Investment Securities	194,237	66,132	128,105	193.7%
Loans (net of Interbank)	506,709	445,226	61,482	13.8%
Other Assets	64,072	101,495	(37,422)	(36.9%)
TOTAL ASSETS	872,967	731,003	141,964	19.4%
Deposit Liabilities	626,885	496,831	130,054	26.2%
Demand	131,402	80,700	50,703	62.8%
Savings	222,929	192,726	30,203	15.7%
Time	272,554	223,406	49,148	22.0%
Other Liabilities	49,288	43,747	5,541	12.7%
Senior Debt	87,206	90,932	(3,726)	(4.1%)
Total Liabilities	763,378	631,510	131,869	20.9%
Capital Funds	109,590	99,493	10,097	10.1%
TOTAL LIABILITIES & CAPITAL	872,967	731,003	141,964	19.4%



## **Historical Consolidated Income Statement**

	2017	2018	2019	2020	9M 2021
Net Interest Income	18.0	20.5	22.4	26.3	21.2
Other Income	7.1	6.0	13.5	11.6	5.6
Gross Income	25.1	26.5	35.9	37.9	26.7
Impairment Losses	2.2	1.9	7.4	9.4	3.9
Income before Operating Expenses	23.0	24.6	28.5	28.5	22.8
Operating Expenses	17.8	19.4	21.8	22.0	16.8
Income before Tax	5.2	5.2	6.7	6.5	6.0
Provision for Income Tax	0.8	0.9	1.3	1.5	0.6
Net Income	4.3	4.3	5.4	5.0	5.3



## **Historical Consolidated Balance Sheet**

	2017	2018	2019	2020	Sep 2021
Cash/Due from BSP/Due from Other Banks	93	94	123	148	108
Loans Arising From REPO	10	10	6	13	12
FVPL/FVTCI	13	30	60	45	55
Held to Maturity Investments	60	89	101	43	139
Interbank Loans and Receivables	0	10	19	43	19
Loans (net of Interbank Loans)	354	389	430	449	507
Bank Premises, Property & Eqpt net	9	8	11	13	13
Equity Investments - net	0	0	0	0	0
Investment Properties - net	3	4	4	4	4
Other Assets	11	11	13	15	16
Total Assets	554	645	767	772	873
Demand	52	56	71	107	131
Savings	165	174	179	195	223
Time	171	193	207	233	273
Deposit Liabilities	388	423	457	536	627
Other Liabilities	61	77	131	45	49
Senior Debt	28	53	97	90	87
Subordinated Debt	10	10	-	-	-
Total Liabilities	487	563	684	671	763
Minority Interest in Subsidiary/Allied Undertakings	0	0	0	0	0.0
Capital Funds	67	81	83	101	110
Total Liabilities & Capital	554	645	767	772	873   KC



For more information about RCBC, please contact Investor\_Relations@rcbc.com



